



IHR PARTNER FÜR
DIGITALE BILDUNG

Full-time Sales Representative (f/m/d) wanted. Feel the movement – be a part of it!

More and more companies use e-learning. From onboarding processes, compulsory and advanced trainings to product trainings for customers. b+r, wants YOU to be a part of it.

We are a Hamburg-based company and have been on the market since 1984. For more than 15 years we have been providing our own **Learning Management Systems**, which are constantly being developed. At the same time we design and create **digital teaching** and **learning content**.

Besides, we support our customers with analysis, consulting, didactics, conception, project management, graphic design, programming and provide standardized technical solutions for the **e-learning sector**.

We are looking for a **Full-time Sales Representative** (f/m/d) for our e-learning products and e-learning services.

Key Responsibilities:

- advising interested parties on our e-learning products
- creation and calculation of e-learning concepts in cooperation with the team
- accompaniment of the realization process
- constant exchange with the customers
- agile project management
- support as interface between customer and realization team
- presence at target group relevant events
- active networking, cold calling

Profile:

- completed studies in business administration, education, computer science or comparable degree
- proven success in the sale of products requiring explanation
- strength in strategic thinking, combined with pragmatic action
- confident handling of the common MS Office applications and advanced IT skills
- confident appearance and strong communication skills
- quick comprehension and an independent and structured way of working
- friendly and appreciative interaction with employees and customers

We offer:

- team atmosphere
- professional development
- hands-on mentality
- home office option
- public-transportation card

Please feel free to inform us of anything else that might be relevant to you in an employment with us.

We are glad to meet you 😊

Please send your application documents with details of salary and earliest possible starting date to:

Birgit Starsy

E-Mail: starsy@bplusr.de

b+r Bildung und Reisen GmbH

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